

## September 2007

## **GENERAL OVERVIEW**

NLGC, LLC is an energy-related investment banking entity. Founded in 1996 to provide clients efficient one-stop shopping for integrated financial advice, legal analysis/documentation, and focused engineering expertise, we have been active on numerous transactions and in the legislative arena. We have significant brand recognition in our expanding markets.

NLGC's core business is capital formation for developers of renewable and alternative energy projects --- initially landfill-gas-to-energy (LFGTE), but since including wind, biomass, ethanol, coalbed methane and other projects. Mainly this has consisted of capturing supplemental revenue streams (such as tax credits, RECs, or emission reduction credits) to provide soft funds or initial construction financing, strengthen pro formas, and facilitate permanent financing or equity acquisition. We typically have monetized these revenue streams through financial (re)structuring and placement with institutional third parties. We also realize value for clients by placing or replacing debt or equity; arranging charitable contributions of certain environmental or energy assets; and structuring taxable or tax-exempt bond financing in lieu of conventional project financing.

NLGC has served as special financial advisor to government entities seeking to implement MSW gasification-to-electricity or similar renewable approaches, and as financial/legal advisor to independent multi-project developers, Fortune 100 companies, and funds formed to acquire portfolios of renewable energy projects.

NLGC's assets include overlapping networks of institutional sources for debt and equity, tax credit placement, REC placement, or similar transactions; uniquely nimble problem-solving and transaction-closing capabilities; and an unusual range of energy/environmental/securities, engineering, diligence and documentation experience. We value our credibility with the members of these networks, which often has helped speed closings or resolve apparent roadblocks in mutually-satisfactory ways.

Since 1997 NLGC has reviewed, structured, negotiated and supported well over \$500,000,000 in debt, equity, tax credit-placements, REC or similar placements, and associated refinancings for LFG, biomass and other renewable or alternative energy projects, and has helped close a substantial portion of those transactions.

## A Cooperative Effort of