

## Modular Process Control, LLC "We Convert Cost To Profit!"









MODULAR PROCESS CONTROL

# **How is MPC Different?**

- We Install a Proprietary Energy Management System that:
  - Address operational, technical and behavioral factors
  - Engage organization and drive accountability down to operator level
  - Focused on reducing your Energy consumption & costs
  - Close the gap between required and actual.
- Results oriented-bottom line savings
- Average 10-15% consumption reductions
- Performance based business model
- Committed to perpetuate savings over time



## The MPC Concept



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### **Key Events Schedule**



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### Evaluation: Understand the management systems that exist





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### Evaluation: What is our usage pattern for Electric?

### Key Points

Daily usage varies widely over a 20% band (≈100,000 KWH)

Ancillary equipment not turned off during frequent major equipment shutdowns

Idling equipment observed

Holiday Shutdowns use ¼ to 1/10 of normal electricity





## **Meter Verification**

- Existing metering calibration?
- Existing metering functionality?
- Are meters manual or linked with

a DCS system?

• How is data managed?



- Do plant energy deliveries balance with consumption?
- The foundation for a good energy management system is a good measurement system!"



### **Energy Performance Model**

### (Based on Invoice Data)



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# What Are the EMS Deliverables

### It starts with:

Energy Ratio System- highlights variance between actual vs. expected performance



- Energy Opportunity Log- defines specific action items that generate savings
- Key Volume Indicator Models- tracks historical performance vs. actual for major utilities
- Energy Requirements Plan- determines theoretical amount of energy required to produce product(s)
- Energy Budgeting Tool- budget based on prior year improvements
- Carbon Conversion Tool- converts unit energy consumption reduction to carbon equivalent











# CompanyX SYSTEM WIDE PLANTS SAVINGS EMISSIONS BUDGET HELP HOME

SYSTEM WIDE DATA:

Key Performance Indicators | Energy Prices | Budget | Savings | White Paper | Emissions

Alerts Messages Industry News





**Key Volume Indicator Models** 



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## **Energy Requirements Plan**

### **Measuring Historic Performance vs. Actual Requirement**

Model and ERP Steam MLB Distribution



### **Continued Growth in Savings**







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![](_page_16_Picture_3.jpeg)

![](_page_17_Figure_0.jpeg)

![](_page_17_Picture_2.jpeg)

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### **MPC** Retention

### Refinery #1

### End of contract term: Oct-09

![](_page_18_Figure_3.jpeg)

![](_page_18_Figure_4.jpeg)

### Monthly Audit Compliance Score:

Sep-07	61%
Nov-07	37%
Dec-07	41%

- Dec-07
- Mar-08 51% Jul-08

### Comments:

Crude Unit Expansion occurred mid May, hampered results through June. Several visits by retention to client facility to file fix, revamp energy management system Savings improved in past month.

Visits:

Last Visit: July 1-3 and 23 2008 Next Visit: Aug 14 2008

### **Energy Performance is** continually monitored

	Number	r of Items	Implementation Value					
Dept./ Area	ESTIMATED	COMP	ESTIMATED	COMP	% COMP			
KWH	6	0	\$21,404	\$0	0.0%			
Nitrogen	0	0	<b>\$0 \$</b> 0		0.0%			
NG	33	26	\$1,945,600	\$1,912,200	98.3%			
Steam	5	2	\$813,285	\$650,628	80.0%			
Water	0	0	\$0	\$0	0.0%			
Air	0	0	\$0 \$0		0.0%			
TOTALS	44	28	\$2,780,289	\$2,562,828	92.2%			

ACTION ITEM STATUS SUMMARY

![](_page_18_Figure_15.jpeg)

Assigned \$ vs Complete \$ = 92% Complete vs Goal = 121%

![](_page_18_Picture_18.jpeg)

## **Retention Services Audit**

	of companyX	SYSTEM WIDE	PLANTS SAVINGS	S EMISSIONS	BUDGET	HELP	HOME				
	DATA:	White Paper   Emirgin		410							
ey Ferrormance m	dicators Energy Prices Budget savings	write Paper   Emissio	115	Ale	ts messac						_
						Mon	thiv	/ SU	stai	nabilitv i	IS –
		EN	ERGY MAI	NAGEME	NTS					· · · · · · · · · · · · · · · · · · ·	
DEPT	AUDIT ITEM			Sep	temb 🎢	neasi	Ire	d hv	as	core wh	ich
	Operations Reports & Daily Ener	rgy Review Meet	ings	Veri	ication c	ncast		ч му	u J		
Engineerin	g/ Ratio Reports up to date & acc	curate? No missing	data from previous	s month and mon	th to date	ie i	a ha a	- we d	A		
Litergy	Each department	at mulat	nsibilities being f	fulfilled?	sy alter ti		sna	area	WIT	n mgmt	
	Each department	ni musi	ata from previou	is months.						U	
Broduc			previous and pr	resent months?							· · · · · · · · · · · · · · · · · · ·
Troduc	take responsibi	ility for	ken on explained	d negative energy	/uses?			n	ŏ		
	take responsible		id reviewed in th	he Production Me	eting?			n	0		
Produc			tion					(Y/N)		0.47	
Energy	the sustainar	DIIITV	m M-Lb / M-Lb P	dt vs. Target diff	erence not gre	eater than .50	?	<u> </u>	3	5.9	
		Itern I onow-up	Concurrent in	-condition range	and cherce no	or greater tha	114.01	(Y/N)			
Cha a rea										Future item-Capital, S Savings est \$1100.00	cheduled 1Q200
Steam	10# Vent- No steam is Venting	g, or has be					_		<u> </u>	3 boiler in T/A, signific	cant project to
Savings	Soot Blowers- All Soot Blowe	ers on all B						n	0	repair sootblowers be	ing examined
	Column Steam to Feed Ratios-	Following	here ar	e cleari	v detir	ned	-101	n	0		
				5 oroari	, aom		-111	Y	1		
		-	tiana th	at tha r		anta	-203	<u>n</u>			
		—— ac	tions th	at the p	articit	Jants	-200		- °	Future item. 0 till impl	emented. April 1
		-		• • •			-206	n		07	
		-	comn	slete or	verify	,	-303		1		
			comp		verny		-305	'n	0		
							-306		0	Future item, 0 till impl 07	emented. April 1
	aa aa		-		-	- c	L-120	y N	1		
				-	-	- c	L-121	У.	1	Option item being rou	inited
	35 Is steam shut off to all the ins	ulated tank car load	rms other than	n 1 hour before a	nd after loadin	g railcars? (C	(heck)	n	0	Action termbeing rev	isited.
	39 Phenol Railcar Loading HG Lin	ie- HG line shutdow	along track 13	3 and partially alo	ng track 14 sou	uth? (Check)		n	0		
	44 Column Condensers- Vapors	condensed with n	cooling belo	w the condensat	ion point?			n	0	Scheduled completio	emented. n 71/107
Electrical	2 AC-723- In operation at all time	es (except turnarou	s)?					n	0		
Savings	2 P-702 C- Electric boiler feed w	vater pump off whe	en the 50-250# Leto	down alarms ove	r 30%?			<u> </u>	2		
	2 AC-722- Run according to the	12/13/06 Training	Topic Contact Form	iguidelines? (Se	e Cell 529)				- 2		
Gas / Oil	5 Two Boiler Operation accordi	ng to the Boiler One	erations Schedule?					~	5		
0007.011		ing to the Bollor ope								Completion of this A	was to occur
Savings	11 Catox- Average monthly temp	erature below targ	et?		Т	arget 31	10	n	0	avg temp 365	led for 5/14. Apri
	15 Air Stripper Air Flow (Min 550	0 SCF)- Air Flow C	ontrols run in auto,	except during va	lid conditions in	in manual?		n	0		
Energy	Energy Team and Energy Log	ction Items				Nur	ber	(#/Y/N)	0		
ream	Was a plan developed to get t	the tasks behind so	hedule, back on sc	hedule?		adri		ÿ	1		
	Was the Energy Task List upd	lated from the prev	ious meeting?					ý	1		
	Was there any Energy Action	Items generated fr	om the Daily Energy	y Meetings?				n			
	Was a bi-monthly Energy com	munication written	and distributed?					n	ŏ		
	Was an Energy Team Meeting	held (in a meeting	other than with just	t the Energy Coo	dinator)?			V	5	MGMT/QTB BEVIEV	/ MEETING

![](_page_19_Picture_2.jpeg)

![](_page_20_Figure_0.jpeg)

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### **Corporate Energy Management System** PLANTS

on companyX

SYSTEM WIDE

SAVINGS EMISSIONS BUDGET

HELP

HOME

SYSTEM WIDE DATA: Key Performance Indicators |Energy Prices |Budget | Savings |White Paper |Emissions

Alerts Messages Industry News

AlertCenter							
	Alerts	Messages					
Plant 1	0	0					
Plant 2	3	5					
Plant 3	0	0					
Plant4	0	1					
Plant 5	0	1					
Plant 6	0	1					
Plant7	0	1					
Plant 8	0	1					
Plant 9	0	1					
Plant 10	0	1					
Plant 11	0	1					
Plant 12	0	1					
Plant 13	0	1					
Plant 14	0	1					
Plant 15	0	1					
Plant 16	0	1					
Plant 17	Ö	1					
Plant 18	0	1					
Plant 19	0	1					
Plant 20	0	1					
Industry News							
USGS cover Aretia bolds sigh							

oil and gas reserves. McCain pushes for offshore drilling.

House approves bill allowing unprofitable companies capital investment tax credits.

Chrysler to cut 1,000 salaried jobs.

![](_page_21_Picture_13.jpeg)

Fiscal Year 2008 Budget								
Energy	% of Budget	Budget	Actual to Date	Year End Forecast	Year End Variance			
Natural Gas	16%	\$100,000,000	\$50,000,000	\$100,000,000	\$0			
Electric	16%	\$100,000,000	\$100,000,000	\$200,000,000	(\$100,000,000)			
Hydrogen	16%	\$100,000,000	\$50,000,000	\$100,000,000	\$0			
Nitrogen	16%	\$100,000,000	\$50,000,000	\$100,000,000	\$0			
Steam	16%	\$100,000,000	\$50,000,000	\$100,000,000	\$0			
Fuel/Gas	16%	\$100,000,000	\$50,000,000	\$100,000,000	\$0			
					(\$100,000,000)			

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![](_page_21_Picture_16.jpeg)

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![](_page_22_Picture_0.jpeg)

# Modular Process Control, LLC "We Convert Cost To Profit!"

![](_page_22_Picture_2.jpeg)

For More Information Please Contact: Nick Spates Senior Vice President 404-307-4797 nspates@mpcenergyllc.com

![](_page_22_Picture_4.jpeg)