

#### Natural Gas Markets – Promise out of Disarray

Benjamin Schlesinger and Associates, LLC (BSA) Bethesda, Maryland, USA CIBO 31<sup>st</sup> Annual Meeting San Antonio – October 15, 2009

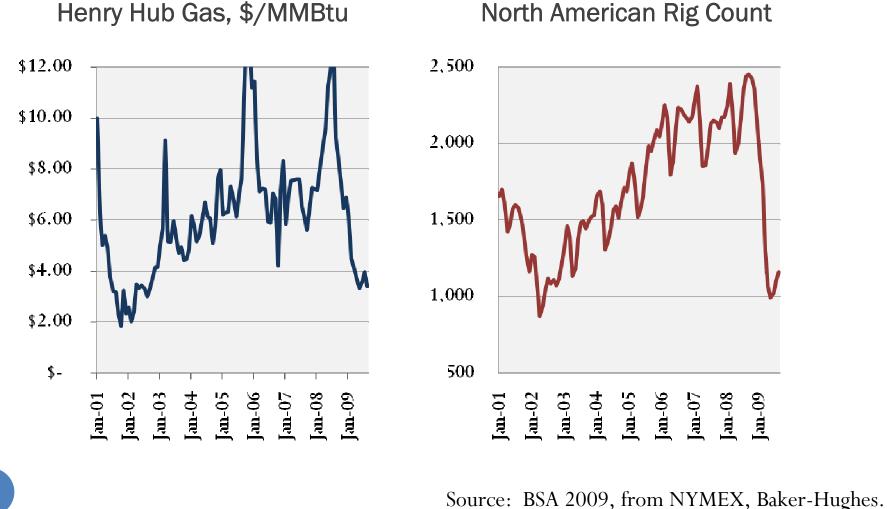
#### Agenda

- Introduction purpose
- Supply
- Demand
- Price
- Conclusions.

#### About BSA...

- Independent consultants on energy economics, supply, contracting, pricing, rate design, system costs, regulatory and lender risks worldwide
- Major practice areas:
  - *Market research*, energy analysis and forecasting
  - *Commercial advice* for industrial users, power plants
  - *Due diligence* for lenders and investors on fuel risks in power projects, and gas storage and pipeline financings
  - *Expert witness* on gas markets, pricing, rates, market power, cost of capital, contract issues in 16 jurisdictions.
- 500 assignments since founding in March 1984.
- A part of the Galway Group, L.P. of Houston, TX.

### Gas well drilling has responded to changing gas prices.



## Shale and other unconventional gas resources are rising.

- Shale gas
  - Barnett Shale (East Texas)
  - Alabama/Okahoma (Haynesville, Fayetteville)
  - Appalachian (Marcellus, Utica)
- Coal-bed methane
  - Rockies/San Juan
  - Gulf Coast
  - Alberta
- Tight sands in the West, Texas, other.

# The U.S.'s shale gas bounty is mostly classified from p50 to p90.

**Remaining US Gas Supplies** 2,500 2.0001.500 Speculative TCF Possible 1,000 Probable Proved (EIA) 500 0 2006 Estimate 2008 Estimate

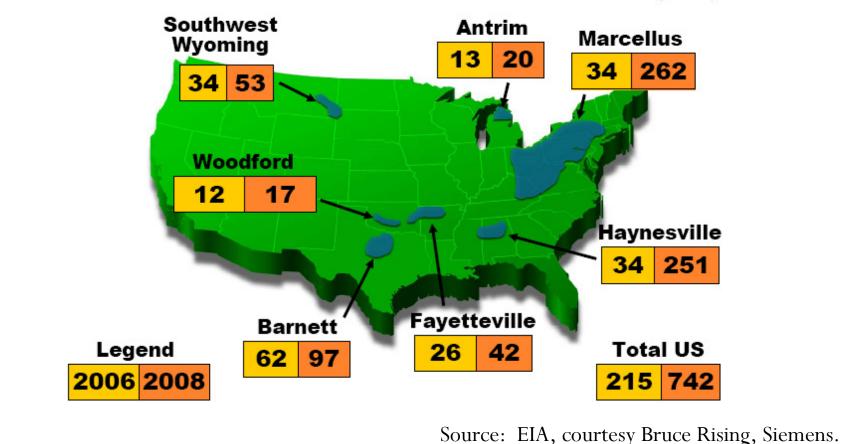
Source: Potential Gas Committee/Colorado School of Mines, 2009.

# Spectacular shale gas growth in the Fayetteville and Marcellus formations.

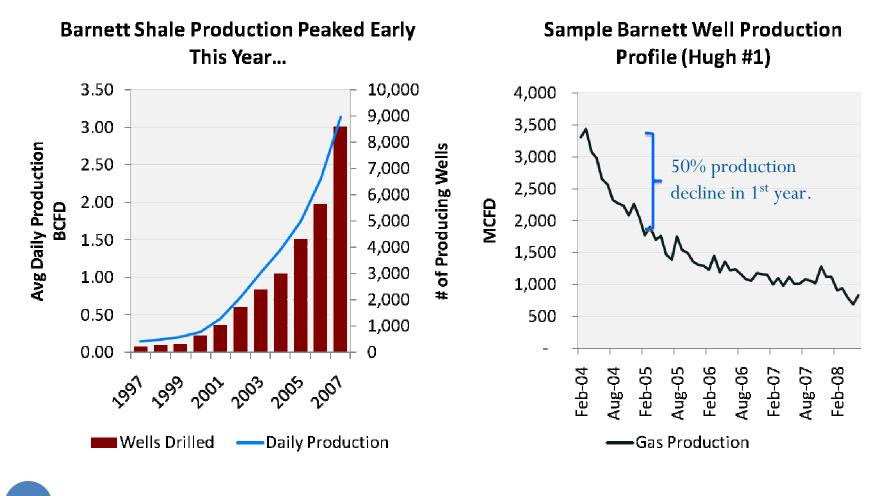
Natural Gas Market Overview: Estimated Recoverable US Shale Gas

Federal Energy Regulatory Commission • Market Oversight @ FERC.gov

#### Estimated Recoverable NG For Select Shale Basins (TCF)

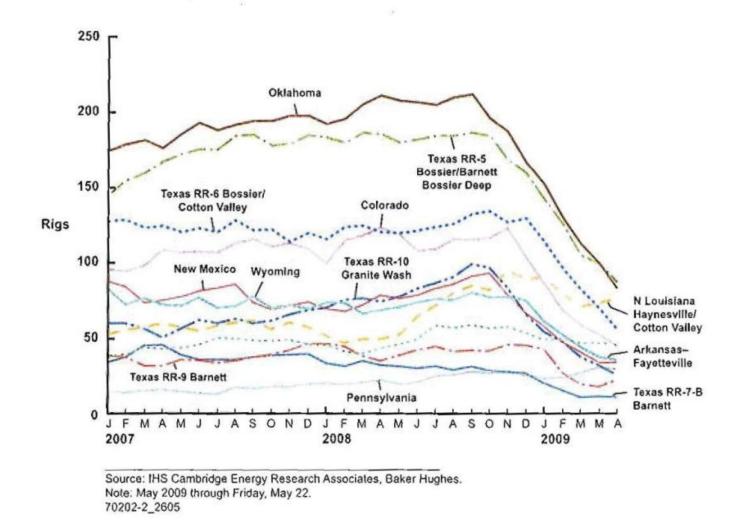


# Drilling in 2009 has been insufficient to sustain growth in shale gas.

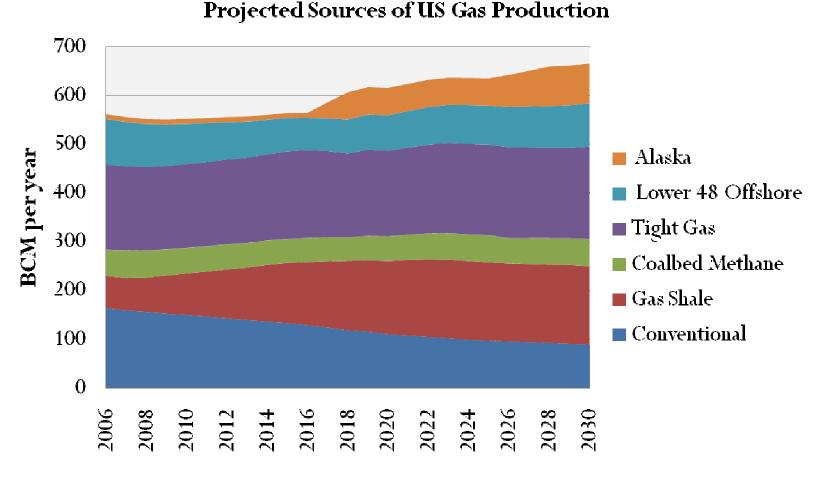


Source: Galway 2008, from Texas RR Commission.

### Declining unconventional drilling will reduce US production in 2010+.

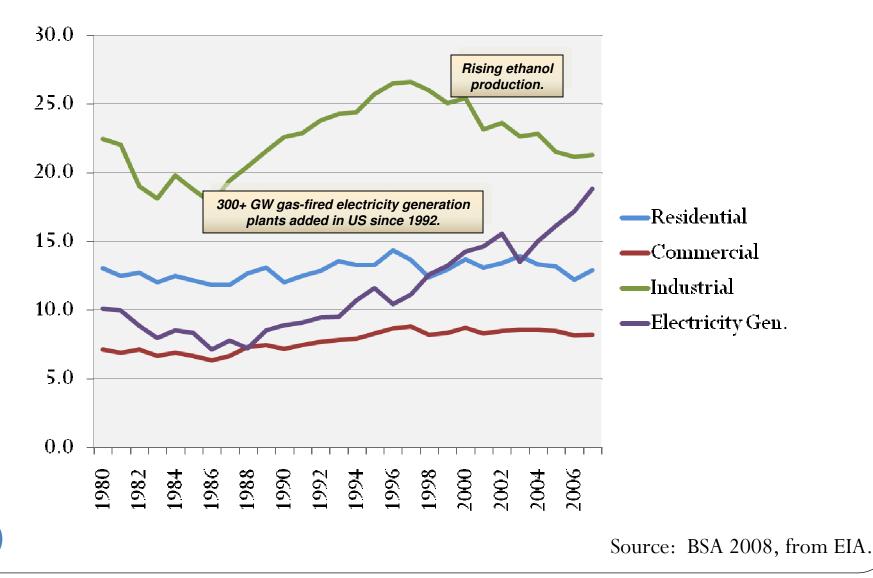


# In the 2020s, the U.S.'s 'baby Siberia' will replace leveling unconventionals.

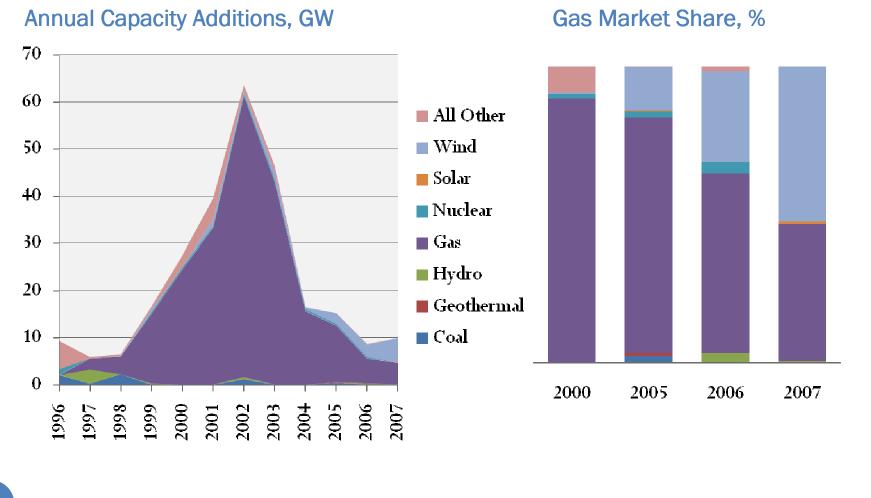


Source: BSA 2009, adapted from EIA AEO 2009 and other sources.

# The gas demand profile is shifting toward more storage-intensive uses.



## U.S. recently completed a massive build of gas-fired power plants.



Source: BSA 2009, from EIA data.

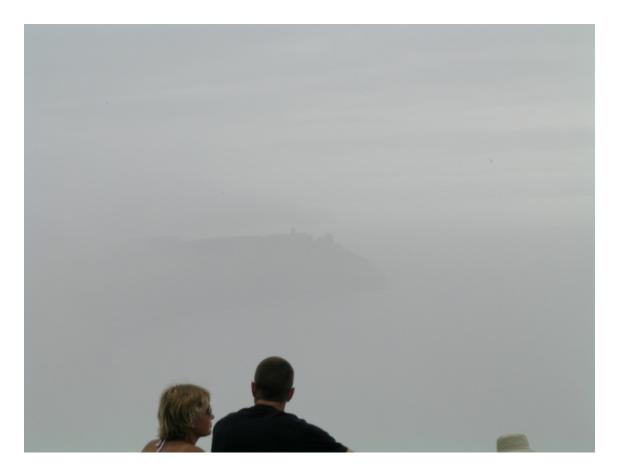
#### Coal's heading over a cliff in North America.

- TU, WE, many others have cancelled major coal-fired plants needed in near-term.
- Gas, wind and solar will fill the gap in the next decade.
  - Gas has fastest entry to service
  - Lowest capital cost.
- US gas demand could gain 10 Bcf/day by 2020.

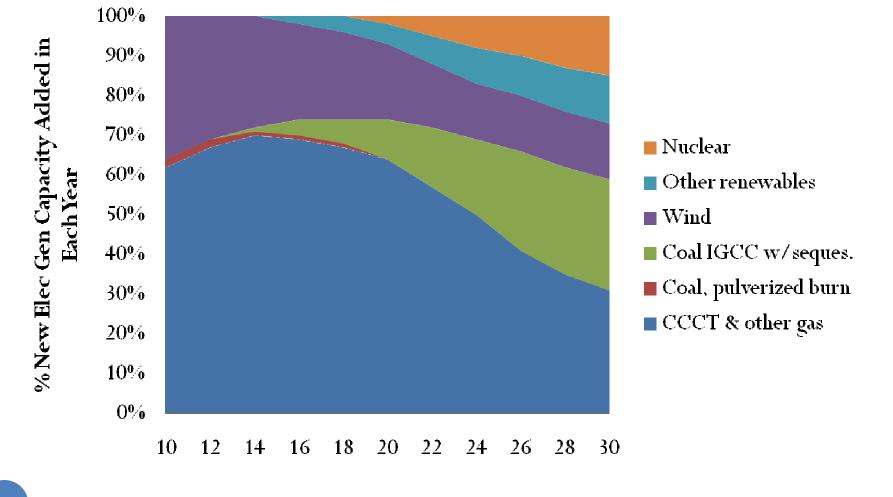


Cliffs of Moher County Clare, Ireland

#### Actually, this was our foggy snapshot!

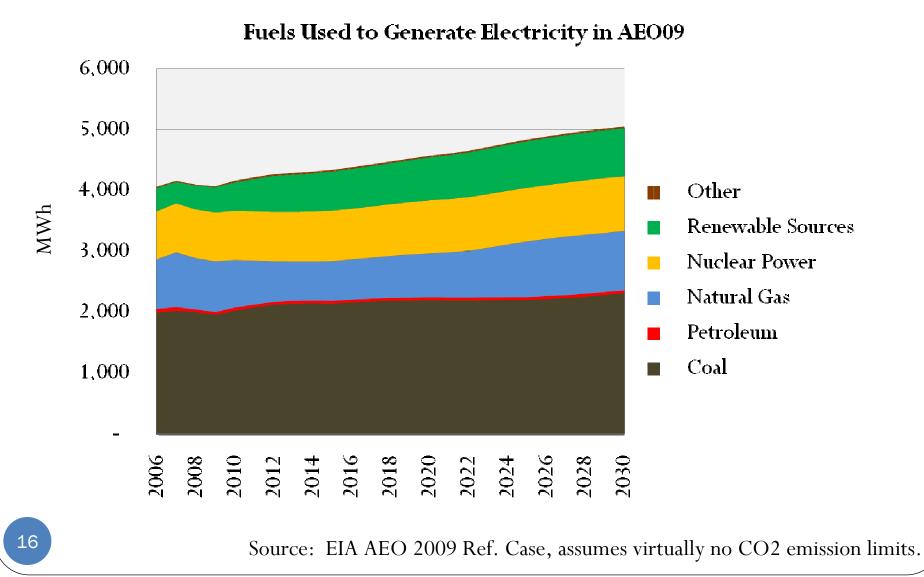


## New builds will be mainly gas and renewables through the 2010s.



Source: BSA 11/2008 revision.

### EIA is projecting that gas demand will level off.

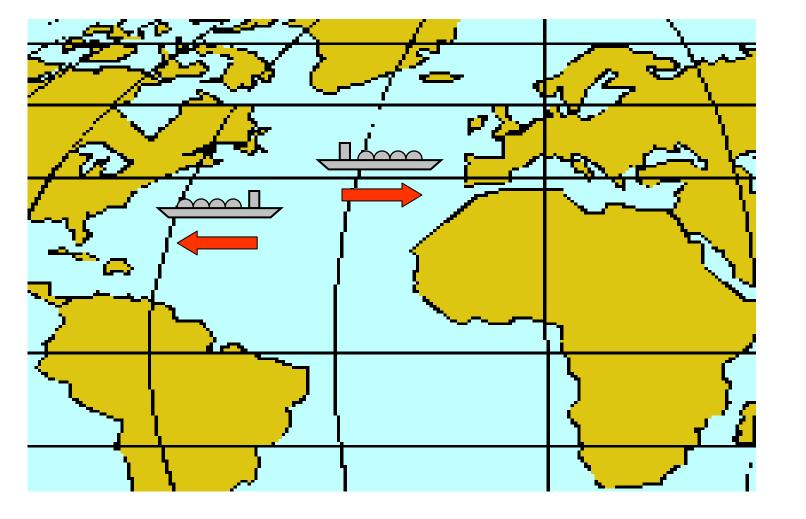


#### Who is right?

- The Obama Administration
- Timothy Geithner
- EIA
- Potential Gas Committee
- Schlesinger??

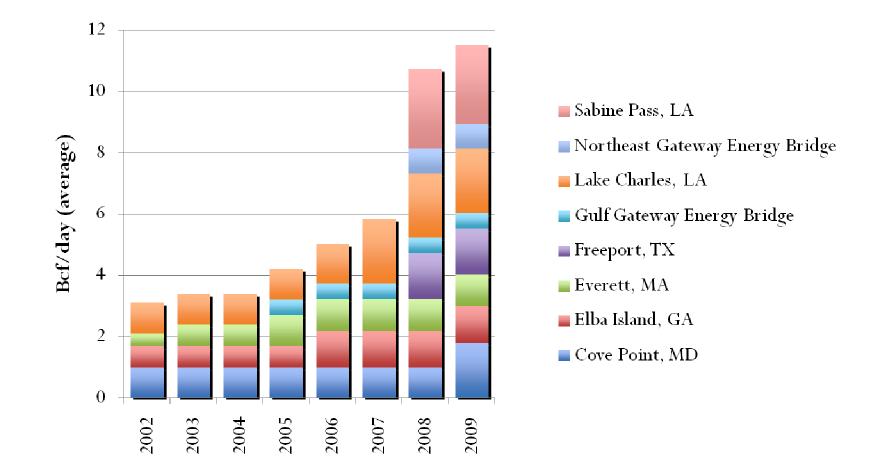


# If we all are, then the U.S. is going to trade a lot of LNG!



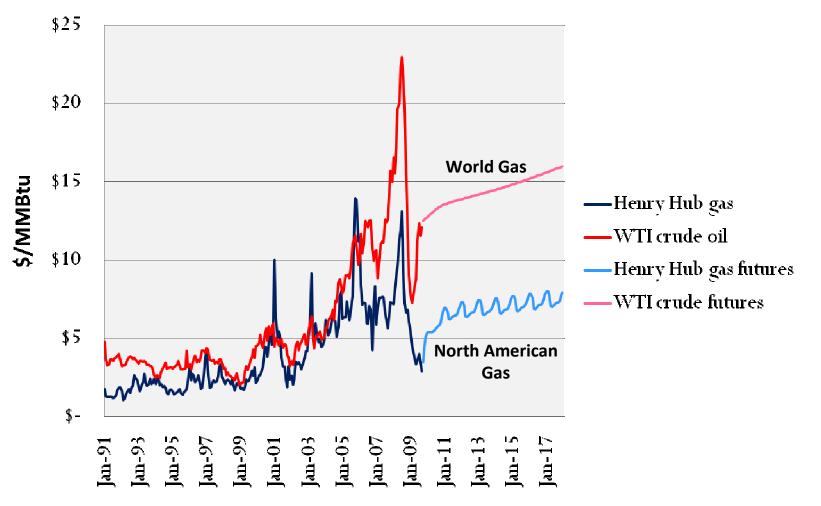
Map: BSA 2002-2008.

# Current US round of LNG import capacity additions is nearly complete.



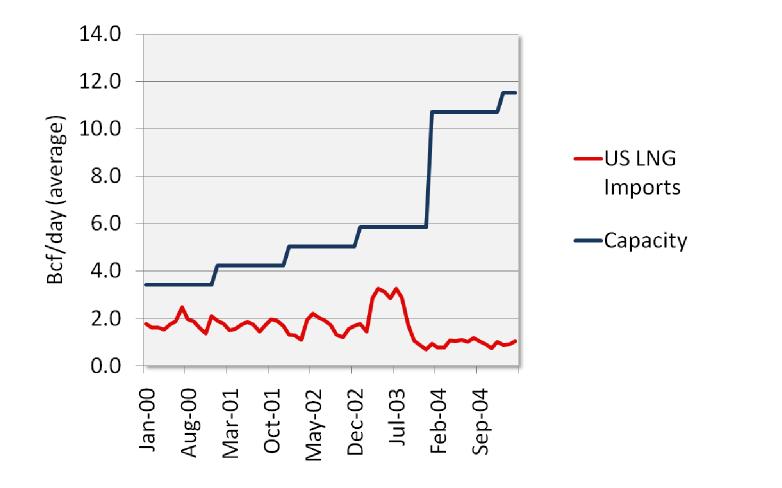
Source: BSA 2009, from trade press.

Most gas prices are indexed to oil markets, North America's differs.



Source: BSA, from Platts, NYMEX at 9/17/09 closing.

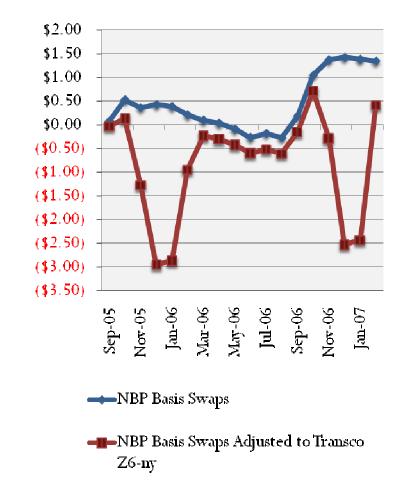
### US LNG imports falling as terminal capacity rises.



Source: BSA 2009, from EIA & trade press.

#### LNG flow reversal is in our future.

- Markets expect LNG will move away from Gulf Coast toward Europe (high blue line).
  - Especially true during Winter 2010-11.
- But Northeast basis reverses the pattern (red line sharply, i.e., NBP generally cheaper than Transco Z6-NY in winter).



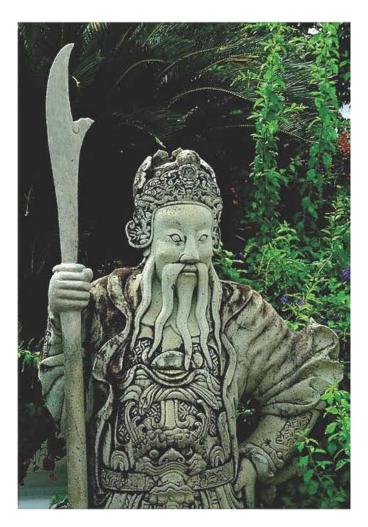
Source: BSA 2009, from NYMEX 9/17/09 closing (NBP = British price).

#### Recession realities...

- Global gas supplies are long, e.g., North American shale, but demand is down.
- Pipeline constraints holding shale off US markets.
- Meanwhile, world gas markets will increasingly affect US buyers:
  - Major new LNG projects entering service
  - Europe's buyers' take-or-pay contract crisis shades of the U.S. in 1984.
- Result: low gas prices through 2011-12, followed by price swings/volatility like the early 2000s.

#### Schlesinger's rules for the 2010s...

- Never make a bet against gas supply.
- Lock margins.
- Call for help!





Benjamin Schlesinger and Associates, LLC The Bethesda Gateway 7201 Wisconsin Avenue, Suite 740 Bethesda, MD 20814 Phone: (301) 951-7266 Fax: (301) 951-3381 Visit us at www.BSAenergy.com