**CIBO BOARD OF DIRECTORS MEETING**

**Crystal City Marriott (Salon C)**

**1999 Jefferson Davis Highway**

**Arlington, VA**

**Monday, June 6, 2016, 2016**

***Call in number: 888-272-7337 – password: 9044546***

***5:00 – 6:30 pm ET***

1. Call to Order and Welcome to New Members 5 Minutes
2. Review and Approval of Minutes from Prior Meetings 5 Minutes
   1. March 21, 2016
   2. April 4 and April 7, 2016
3. Report of Membership Committee (Bob Corbin) 10 Minutes
   1. Key changes since March 2016?
   2. Identification of Potential Members that are “Ready to Close”
   3. What do you need from the Board?
4. CIBO Operations Report (Bob Bessette) 15 Minutes
   1. Visits with Existing Members
   2. Visits with Perspective Members
   3. Coordination with Other Trades
   4. Staffing and Other Operational Matters
   5. 2016 Annual Meeting Planning (Theme Discussion)
5. Report of Treasurer (Jay Hoffman) 15 Minutes
   1. Review of MTD and YTD Variances (any category greater than +/- 10%)
   2. Projections for Conferences:
      1. Operations Conference (May)
      2. Emissions Conference (August)
   3. Discussion
6. Discussions on Strategic Vision and Future Planning 30 Minutes
   1. Streamlining Board Meetings: Committee Discussion / Board Representation
      1. Membership
      2. Environmental
      3. Government Affairs
      4. Education & Outreach
      5. Energy Committee
      6. Technical Committee
   2. Finding and Retaining the Value for Membership in CIBO
      1. Review of OVEO Planning from March 2013
      2. S-W-O-T Analysis
      3. Leveraging Resources to Stabilize and Grow CIBO
   3. Succession and Replacement Planning
7. New Business and Next Meeting 10 Minutes
8. Adjourn

7:00 PM Dinner: McCormick & Schmick’s