

### Outline

- Montrose who we are
- Actionable Steps
- The Montrose Carbon Capture Process – how it was developed
- Process Benefits
- Block Flow Diagram
- Pilot and Next Steps ...
- Discussion

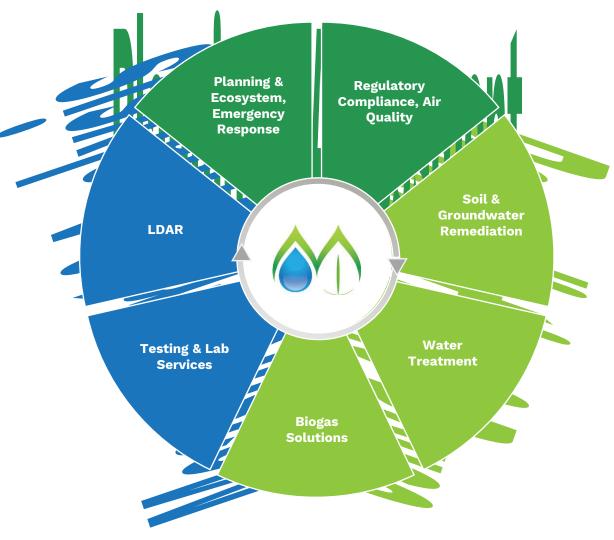




# Who We Are

### Integrated Environmental Solutions

- **Publicly traded (NYSE: MEG)**
- Over 3,000 employees
- 90+ offices US, Canada, Europe, and Australia
- **Integrated services**
- Dedicated R&D group innovation in environmental solutions





# Actionable Steps – Climate Change

**Cut Emissions** 

- Electrify Transportation
- Decarbonize the Grid

Focus on Efficiency

- Fix Food
- Address Heavy Industry

Removal at Scale

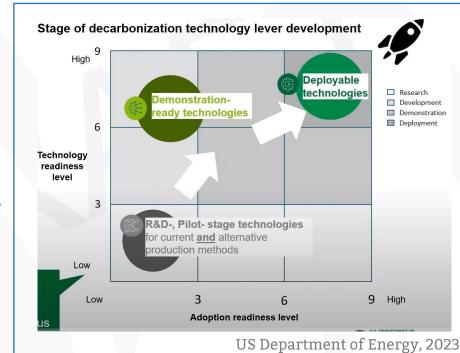
- Natural Systems
- Engineered Solutions

- Hockey stick growth
- Public transportation (busses, fleet infrastructure)
- Single largest source of carbon emissions (~40%)
- Learning rate besting Wright's law
  (2x production ~ 15% cost reduction)
- Battery storage, CH<sub>4</sub> leaks, heating/cooking
- Soil management (no-till, low-till)
- Rice (12% of global CH<sub>4</sub> emissions)
- Fertilizer application, beef consumption (if cows were a country: #3 GHG emissions), food waste
- Chemicals, refining, iron & steel, cement
- Forestation, ocean initiatives
- CCUS DAC, point of capture, EOR, geological sequestration, utilization



#### Industrial Decarbonization

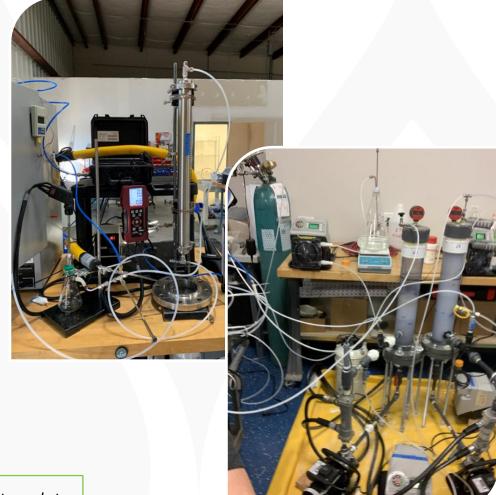
- The US is at risk of meeting net-zero targets; lagging behind
  - Note: Increasing federal support, customer expectation, shareholder pressure, and early private sector movers
- Least-cost-to-abate (DOE): energy efficiency, electrification, alt. fuels, and CCUS (greatest abatement potential in MMT)
- Potential capital deployment of \$700B \$1.1T for decarbonization
  - Carbon Management (CCUS & CDR): ~\$100B by 2030/ \$600B by 2050
- For CCUS, 15MMT could be abated with net-positive impacts (considering 45Q/45V and utilization off-set)
- Market Acceptance activating demand-side pull through
  - defined green premium shared across value chain
  - supplier assessments
  - voluntary or statutory requirements





#### The Montrose CCUS Process

- Started as a solid-phase CaO absorption/conversion process
- Shifted our focus to liquid-phase absorption
- Wanted to avoid toxic solvents, e.g., amines
- Lots of literature review and bench-scale testing performed at our R&D lab in NC
- Had to overcome the mass transfer challenges of a water-based solvent process
- Ultimately developed a process that very effectively and efficiently removes CO<sub>2</sub> from gas streams and converts it into useful product(s)
- Multiple patents filed



<sup>&</sup>quot;Even with the highly reactive chemistry of NaOH absorption, the large volume of air that needs to interact with sodium hydroxide solution during the absorption step remains a major challenge."





#### **Process Benefits**

- Removes >99.9 % CO<sub>2</sub>
- Sequesters the CO<sub>2</sub>
- Compact footprint
- Overcomes historical mass transfer limitations (CO₂ → water)
- Flexibility; creates useful product(s); soda ash (Na<sub>2</sub>CO<sub>3</sub>) and/or sodium bicarbonate (NaHCO<sub>3</sub>)
- Has a low parasitic load
  - No toxic, amine-based solvents
  - No stripping of CO<sub>2</sub> from the solvent
  - No compression/refrigeration/pumping of recovered CO2 required
- Resistant to biofouling, acid gas removal benefits
- Net negative carbon intensity; avoiding the carbon intensity of the Solvay & Trona mining process





# NaOH ... a Net Negative C Footprint

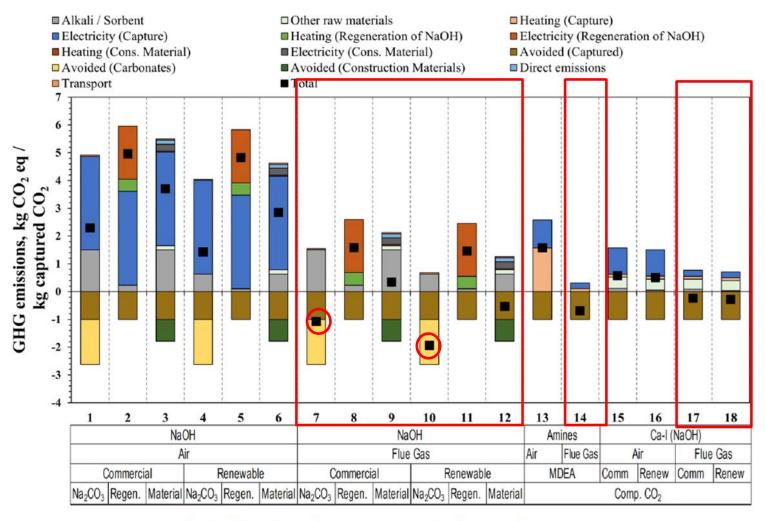
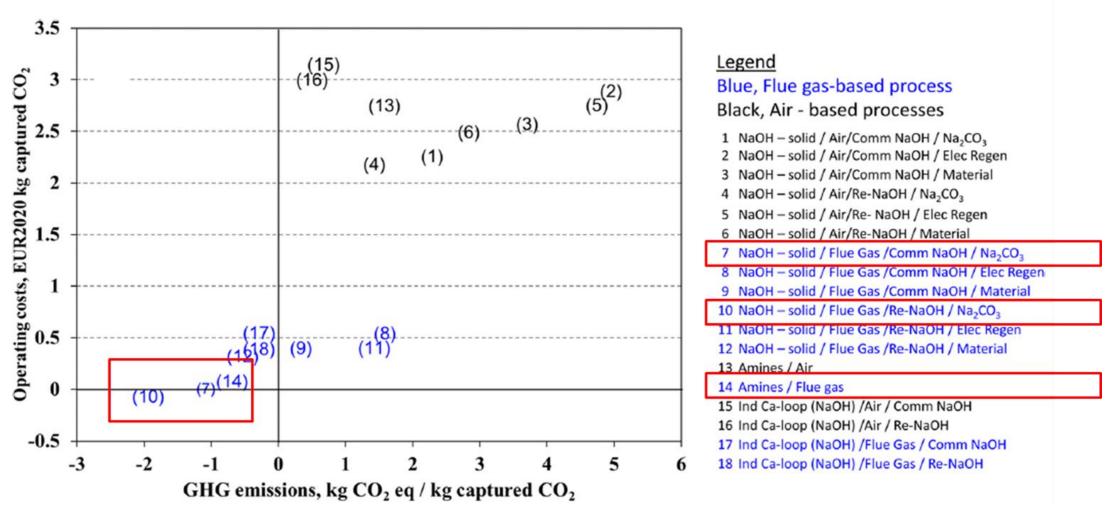


Fig. 3. Life cycle greenhouse gas emissions for the assessed scenarios.





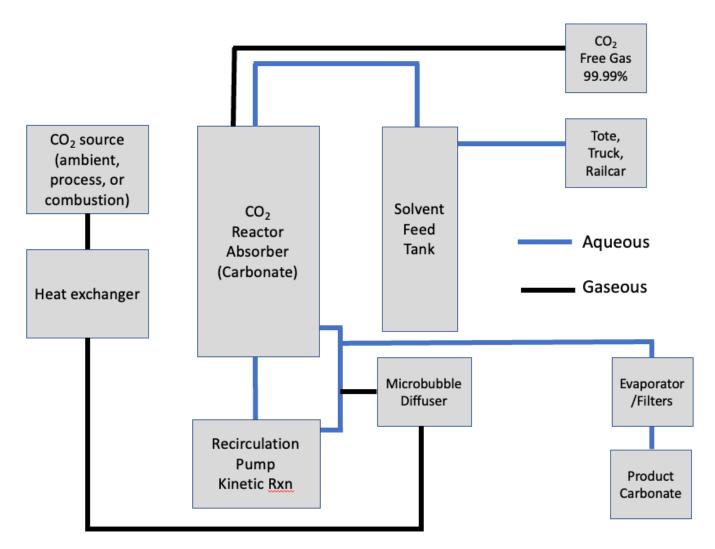
### NaOH ... the Lowest Opex



Medina-Martos, et.al., 2022



# Single-Stage Reactor Process Flow Diagram\*



$$2$$
NaOH +  $CO_2 \leftrightharpoons Na_2CO_3 + H_2O$ 

$$Na_2CO_3 + CO_2 + H_2O \rightleftharpoons 2NaHCO_3$$



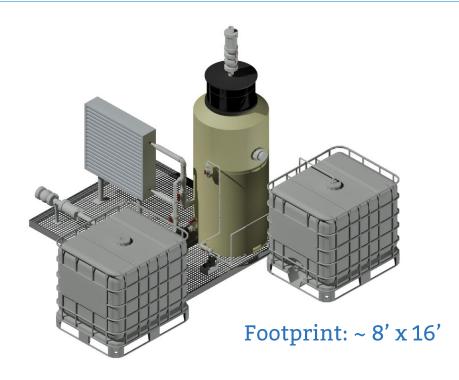
# Off-take agreements & Carbonate uses (Na<sub>2</sub>CO<sub>3</sub> or NaHCO<sub>3</sub>)

- Glass Manufacturing (soda ash- 64MT/yr.) 58%+ used in glass industry increasing in solar/automotive industries
- Chemical Industry (soda ash) Precursor for fertilizer, detergents, pigments (phosphate, silicates, chromates)
- Animal Feed (bicarb 4.6MT/yr.) Nutritional ingredient; acid/base balance
- Food Industry (bicarb) Baked goods industry; meat tendering agent; pH regulator consumption expected to increase
- Reselling capabilities and distribution
- Warehouse storage, trucking, rail networks
- Worldwide distribution





### Pilot System Layout



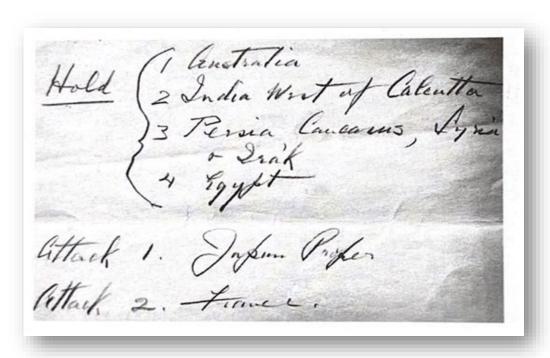
- Early adopter Glass Manufacturing Facility
  - Reducing direct emissions by 50% by 2025 (scope 1, 2)
  - Circular economy
  - Supply side security 130,000 MT of soda ash/year
  - Limited multi-party agreements (emitters, transportation, processing, storage, tax equity brokers, etc).

- Exceptional mass transfer of gaseous CO<sub>2</sub> into a water-based solvent = substantial differentiator
- Primary inputs/outputs = CO<sub>2</sub> and NaOH & clean air and soda ash
- IRA 45Q tax credits and direct pay subsidies: Direct pay option avoids having to generate tax liability
  - \$60/ton CO<sub>2</sub> (for the use of carbon emissions)
  - Industrial facilities threshold 12,500 tons/yr.
- Agnostic to class VI permits, greater storage and transportation capacity
- Future carbon tax legislation benefits
- Corporate ESG goals



# Next Steps / Discussion

- Execute on Pilot
- Data collection
  - LCA steps for 45Q, process optimization (efficiency, \$)
- Increasing ESG focus vs early days
  - Marketing piece w/ white paper follow-up
- Early adopters in glass manufacturing, solar, lithium carbonate processing, concrete/cement sectors)



Doerr, 2021

https://montrose-env.com/content/carbon-capture-sequestration-conversion/

